

The Enerpace PaceSetter



www.enerpace.com 630-832-4399

We Grow Agile Leaders Who Grow Purpose-Driven Firms

August 2020

Hello Subscriber,

Regular readers know that I've been marking the phases of the global pandemic through the themes of this newsletter each month. As I was pondering how to describe the month of August, the concept of reentry came to mind. But with a definite question mark attached to the term.

In some ways, it does feel like we are peeking our heads up from underground. It seems safe enough to send kids back to school....unless it isn't and remote learning is the only option. The conventions are over – is it safe to turn the TV on again? Some business engagements that were put on indefinite hold in March were resurrected in August. Several companies let folks come back into the office, while others announced they'd be working remotely through the end of the year.

Yes, it does feel like we are reentering the world again....with a question mark. So this month, we've pulled together some great articles to help you keep moving forward, even if it's one baby step at a time.

Please remember to put your oxygen mask on first. Remember that everyone you meet, whether they look like it or not, is most likely operating at their limit of tolerance after months of chronic, continual threat – from the virus, home schooling, isolation, civil unrest, political division, job loss, economic contraction and on and on and on. We don't see an end in sight, and it is a perpetual drain on our energy. Give yourself a break please – none of us are operating at our best and everything will take longer and require extra effort to get it done.

Peeking out and surveying the new lay of the land –



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Thomas Merton

[Enerpace Website](#)

Upcoming Events



Don't miss this conversation with a fascinating leader, Jennifer Pritzker, who can give insight into staying resilient during these difficult times.

Join the PWCC for *Staying on Top of Business During Tough Times: Lessons from Military Life*. It's on Wednesday September 9th at 11:30am via Zoom.

Register through the Professional Women's Club of Chicago(PWCC).

[Register](#)

Regain your focus with our **Leadership Crisis Response Solutions**. Does it feel like your team has been driving 200 mph lately? Bring them in for a virtual "pit stop" and get realigned!

Do YOU need a confidential sounding board, access to best practices and an Executive Mentor to help you prioritize and strategize? We've created "Just-in-Time Focus Sessions" for that exact purpose. Contact us for a complimentary "laser coaching" session and get results while meeting your coach.

Learn to stay effective and efficient during this rapidly changing time. Again, there's no long-term contract or commitment, so give yourself and your team the opportunity to take a breath, align, refocus and move forward.

Click the button below for more details, or contact Enerpace at #630-832-4399, at mail@enerpace.com or through our [Enerpace website](#).

Leadership Crisis Response Solutions



Leadership Learnings

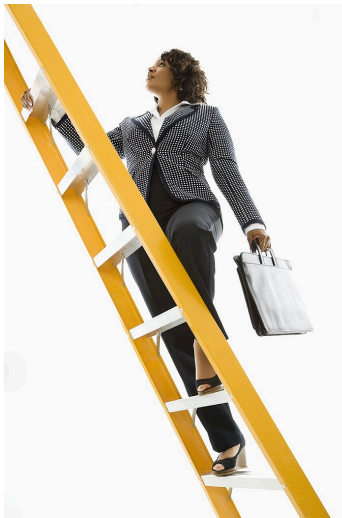
Tips For Coping With Uncertainty

Sweta Bothra, *Thrive Global*

As we reenter, there is more uncertainty than ever before. Will our business need to shut down again? Will the market recover? How do we get through the budget and planning cycle remotely?

Hopefully this article will remind you that everyone is facing the same environment and provide some tools to try if you get stuck.

Find Out More



Career Management Corner

Your 'Surge Capacity' Is Depleted - It's Why You Feel Awful

Tara Haelle, *Elemental Medium*

Why we need to be gentle with ourselves and others during this time of reentry!

Find Out More



Business Building Blocks

7 Sales Resources That Will Help Your Teams Sell

John Hall, *Forbes*

To ramp our businesses back up, driving sales must be the focus. Here are some tools to help.

[Find Out More](#)



Enerpace News

Thanks for the shout out from Jim Buttjer, in the article, *Skills vs. Experience: what's the difference, and which are you really looking for?*. Jim is also our Enerpace Expert this month!

[Find Out More](#)

Are you currently job interviewing? Do you find it tough to share your accomplishments? Have you thought about the work you have done and how you would talk about it?

In the article, *How to Answer "What You Are Most Proud Of?" in a Job Interview*, Elene and other experts give some suggestions.

[Find Out More](#)

We are all dealing with COVID-19 in our own way. Have patience with yourself and remember we are still offering this service. If you are a front line worker and want to talk, let us know.

Enerpace and other ICF-certified coaches are offering "supportive conversations" for front line workers through [Covid Connectors 2020](#). It's a way to say "thank you" while helping those who may need a safe space to process what they're experiencing.

Please click below to learn what this program is all about. And, thank you front line workers!

[Find Out More](#)



Enerpace Expert

Skills vs. Experience: what's the difference, and which are you really looking for?

Jim Buttjer, American Digital Corporation

While Jim's article is focused on IT hiring decisions, his comments are spot on for every industry. As we work on reentry, we need to ensure we have talent for the business we have now, and where we want to go in the future.

This article makes important distinctions between skills and experience. They are not the same thing and the many examples point out the consequences when we're unclear in our hiring decisions.

[Find Out More](#)



Cool Tools

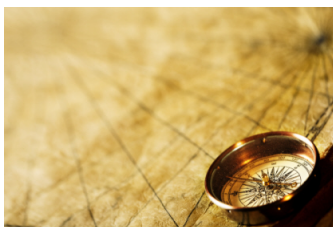
Rocketbook

getrocketbook.com

Here's a way to save paper, make it easier to organize and find your notes AND eliminate the need to scan what you want to upload to the cloud.

There's a back-to-school 20% discount available too!

[Find Out More](#)



Great Books

Ask for More: 10 Questions to Negotiate Anything

by Alexandra Carter

As we reenter, we have the opportunity to renegotiate any area of our life that isn't serving us – including our careers and our businesses. Don't automatically fall back into what you had before – ask for what you want and need instead.

[Find Out More](#)



Quotes You Can Use

You do not need to know precisely what is happening, or exactly where it is all going. What you need is to recognize the possibilities and challenges offered by the present moment, and to embrace them with courage, faith, and hope.

Thomas Merton (1915 - 1968) American Trappist Monk, Writer, Theologian, Mystic, Poet, Social Activist, and Scholar of Comparative Religion

Ready to learn more?

Go to www.enerpace.com to request

a complimentary coaching consultation!

Questions? Contact us today 1-630-832-4399



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