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Enerpace, inc.

Executive and Personal Coaching

February, 2009

The Enerpace PaceSetter



News as Individual as YOU Are

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Saving a Dime in 2009

Dear Subscriber,

Welcome to Enerpace's February edition of the "PaceSetter" and what we hope is some "news you can use". Thank you to all who took the time to provide feedback on our first issue. Each month, we will provide you with links to valuable information in the areas of leadership, career and business management.

While the economy is certainly challenging at the moment, all 3 are still vital business topics. In fact, smart companies of all sizes are placing INCREASED importance on leadership skills development. Organizations that thrive in recession AND recovery are those with the PEOPLE capable of leading, executing, strategizing and managing others to produce results.

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Upcoming Events

[Visit our website for more information about these and other events.](#)

"Whose Generation Rules? And What ARE the Rules?"

April 23, 2009 -
University of
Chicago GSB
Consulting
Roundtable
AND

May 5, 2009 -
CADM, Chicago

"Taking Care of YOU During A Job Search"

June 8 - St.
Huberts,
Hoffman Estates,
IL

AND

At Enerpace, we co-create these results through our work with leaders to grow themselves, their team and their bottom line. It's our hope that the information we provide each month in the PaceSetter will also help you do just that!

Enjoy -

Elene

P.S. If you didn't download your Valentine's Day gift before 2/15, the link is no longer available. Please contact us and we'll email you a copy:

630-832-4399 or mail@enerpace.com

[Leadership Learnings - How to Have Influence - Joseph Grenney, et al](#)

As leaders, we are often charged with getting our people to "do more with less". This *Financial Post Article* summarizes the 4 primary ways to accomplish change, according to work originally published in the *MIT Sloan Management Review*.

[Find out more....](#)

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Career Management Corner - Improve Your Chances of Reaching Top Recruiters - Perri Capbell

These tips from the *Wall St. Journal* will help you get a more speedy, and hopefully more favorable, response.

[Find out more....](#)

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Business Building Blocks- Maintaining the Customer Experience - Braff & Devine

This interesting summary in *The McKinsey Quarterly* provides examples of how companies often focus on the wrong things when seeking to improve customer satisfaction. We can often delight our clients in simpler AND more cost effective ways!

[Find out more....](#)

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Enerpace Experts - Saving a Dime in 2009! - Angie Noll, Norita Co. Daily Money Management & Organization

July 27 - TUG,
St. Charles, IL

"What's on Your Inner Play List? Change the Tune & Create Sales Success"

October 14 -
West Suburban
Chapter of
Women's Council
of Realtors

Last month we provided tips for your business. So this month it's only fitting that we provide ten places to save money on your personal spending - - and you can save much more than a dime!

[Find out more....](#)

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Enerpace News

1. Check Out Our New Website!

Enerpace has a new look! Check out our new website and request your copy of the "**Top 5 Secrets of Great Networkers**".

[Find out more....](#)

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Cool Tools - wikiHOW

Most of us have discovered the wonderful Wikipedia resource, where you can learn everything about anything it seems. But here's a cool new offshoot - wikiHow tells you everything from how to survive a shark attack to how to write a marketing plan!

[Find out more....](#)

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Great Books - *Networking*- Melissa Giovagnoli & Jocelyn Carter-Miller

Say the word 'networking' any many folks still see a room of used car salesmen throwing businesscards at each other. Not effective and NOT reality!

This is the book we recommend to our clients whether they want to network to build a business, enhance their career or just speed up an important project. The concepts in this book predate Linked In, yet can be implemented using today's most popular social networking tools

Networking is available at many libraries and at Amazon and other bookstores. A link is provided for your convenience below.

[Find out more....](#)

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"CHANGE. It has the power to uplift, to heal, to stimulate, surprise, open new doors, bring fresh experience and create excitement in life. Certainly it is worth the risk." – Leo Buscaglia

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