

The Enerpace PaceSetter

News as Individual as YOU are!

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June 2016

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Dear Subscriber,

This month's topic was inspired by the *Inc.* article in our [Leadership Learnings](#) section below. It resonated with me because I've certainly been asking myself a lot of questions lately. How do we make sense of the tragedies in Orlando? The Presidential election craziness? And so much more.

While I certainly don't pretend to have the answers, my coach training has taught me the value of a powerful question. Especially the ones that stop you in your tracks and make you think about things a whole new way. Einstein said "The significant problems we have cannot be solved at the same level of thinking with which we created them."

What are non-genius folks like us to do? Well, Einstein also said "I'd rather be an optimist and a fool than a pessimist and right." So it's in that spirit that I've decided to focus on what I CAN solve. And that is to make a difference in causes I care about. Mother Teresa said, "Not all of us can do great things. But we can do small things with great love".

The cause that's nearest and dearest to my heart is to find a cure for the autoimmune disorder, Alopecia Areata. My daughter Maria lost all her hair, eyebrows and eyelashes at age 2. While we are blessed that she's a confident and happy child for whom this is a non-issue, many others – children AND adults – suffer greatly. So every year at this time, I ask you to please sponsor Maria in the "Tortoise and the Hair" walk-a-thon which takes place at the annual National Alopecia Areata conference. You can see my beautiful daughter and

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Upcoming Events

give here: <https://support.naaf.org/fundraise?fcid=678269>

This year, we are lobbying in DC as part of the conference. We ARE making a difference! The research we fund has identified the chromosomes behind this disorder. And our lobbying efforts have resulted in a bill to have wigs covered by insurance for those with alopecia, instead of only for those undergoing cancer treatment.

So please – keep asking questions! That’s how we find out what else is possible!

Elene

p.s. Please sponsor Maria in our annual walk-a-thon for Alopecia!
<https://support.naaf.org/fundraise?fcid=678269> Will we get her into the top 10 fundraisers again?

Leadership Learnings

Albert Einstein, Steve Jobs, and Benjamin Franklin Shared This Daily Habit
Rachel Gillett, *INC.*



Great leaders and thinkers make time for thoughtful reflection. This article offers an insightful series of 9 daily questions to help you live a more fulfilled and productive life.

In the end, it's all about the questions and how you answer them!

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Career Management Corner

Executive Recruiters Agree There Are Only Three True Job Interview Questions

George Bradt, *Forbes*

Need help preparing for a job interview? No matter what you're asked, it all comes down to 3 key things your interviewer needs to know.

This is an older article, but still just as relevant today!

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All events are open to the public and listed in Central Time:

Enerpace offers programs with QTI in Leadership, Career Planning, and Business Management.

"How to Implement Change in Your Organization Effectively Webinar" - Quality Training Institute,

Wednesday, 7/13/16 @ 12 noon CT [Details](#)

"Do You Want to Become a Quality Expert? Quality Business Fundamentals Webinar" - Quality Training Institute,

Thursday, 7/14/16 @ 12 noon CT [Details](#)

"Career Success Webinar" - Quality Training Institute,

Friday, 7/15/16 @ 12 noon CT [Details](#)

Click [here](#) to learn more about QTI and ALL the upcoming workshops and events!

Have questions about social media and building relationships to market yourself, your business, or both?

Enerpace works with [Social Jack](#) to stay on top of the rapid changes in social networking.

Check out "Social Jack TV" at no charge every Tuesday at 1pm CT.
[Details](#)

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Business Building Blocks

Empower Your Employees With Help From These 3 Simple Questions

Mike Michalowicz, *American Express*



Giving your employees the power to make decisions can only help your business.

How do you get comfortable letting go of some

control? Use the very targeted questions in this article with your team!

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Enerpace News

1. Enerpace is in the ebook, "*80 Easy Ways to Supercharge Your Business Growth*" curated by Carol Roth and Catherine Morgan. It contains helpful tips on how to grow your small business from the entrepreneurs themselves.



Sign-up and download it for free!

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2. What does the label 'small business' imply to you? Find out what Enerpace and other entrepreneurs and business owners think in the article "The Label "Small Business"- Good or Bad?" by Carol Roth.

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Enerpace Expert

Innovation is Easy...When You Know Why
Dr. Liz Alexander, *thoughtLEADERS, LLC*



Instead of immediately starting down the same path when you have a problem to solve, try to make sure you're asking the right

questions first. You'll probably end up with completely different, and more creative, solution!

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Cool Tools

Answer the Public Tool
www.answerthepublic.com

This is a great tool for anyone trying to find a niche for their product or service.

How do you find out what folks need? Find out what questions people have. What are they searching for? This free tool tells you!

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Great Books

Workplace Poker: Are You Playing the Game, or Just Getting Played?

By Dan Rust



An important question for a successful career: Do you feel like you've done all the right things, yet you're still not where you want to be?



You learn the "rules" so you can play a better game, advance your career and jump past all of the stumbling blocks along the way.



This book helps

you learn the "rules" so you can play a better game, advance your career and jump past all of the stumbling blocks along the way.



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Quotes You Can Use

"The important thing is to not stop questioning. Curiosity has its own reason for existence. One cannot help but be in awe when he contemplates the mysteries of eternity, of life, of the marvelous structure of reality. It is enough if one tries merely to comprehend a little of this mystery each day."

"Old Man's Advice to Youth: 'Never Lose a Holy Curiosity.'" *LIFE Magazine* (2 May 1955) p. 64"

Albert Einstein (1879 - 1995)
German-Born Theoretical Physicist

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