

# The Enerpace PaceSetter



[www.enerpace.com](http://www.enerpace.com) 630-832-4399

## We Grow Agile Leaders Who Grow Purpose-Driven Firms

May 2019

Hello Subscriber,

This month, I had the pleasure of attending a unique conference for Master Coaches, appropriately titled 'Conversations Among Masters', or CAM. Actually, it's incorrect to call this invitation-only event a conference. Maybe it should be called an 'un-conference'!

CAM doesn't have speakers; it has 'Conversation Starters'. A typical conference normally features a keynote or 2, and then several short break-out sessions on a variety of different topics. That format is great for a broad overview, but it doesn't provide the time to explore a subject in depth.

Over 3.5 days at CAM, we heard from only 5 Conversation Starters. Large segments of time each day were devoted to interactive exercises, peer coaching and conversations in subgroups that had us actually talking to each other, reveling in the expertise and talent in the room. This luxurious exploration of ideas, granting ourselves this precious gift of time, produced insights and new techniques that wouldn't have been possible in any other setting.

Right now our country is so polarized that it's extremely difficult to have a sane, rational discussion on current events. The greatest gift I took away from CAM was hope – hope for what we can co-create when we actually converse with each other.

What conversation that matters do you most need to have? Hit reply and let's have some of our own conversation about that!

Happy Summer -

Elene



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Malala Yousafzai

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## Upcoming Events

### Observe a Master Coach

**Tuesday, 6/25, 1-2pm cst, Moore Master Coaching Webinar**

Listen to Elene coach in a "real world" session! She'll be sharing one of the recorded sessions she submitted to be awarded the Master Certified Coach (MCC) designation from the International Coach Federation. Since there are less than 850 MCCs in the world, this is an opportunity for other coaches to observe, discuss and ask questions.

While this session is designed for current and prospective coaches, all are welcome to learn more about coaching. Want to learn more about this

opportunity? Click on the link below. And, if you decide to join Elene, there is a Discount Code (ECAFA) to get 50% off of her session.

[Find Out More](#)

### **Can't Do Small Talk? Learn to Enjoy Growing Your Professional Relationships!**

**Thursday, 7/18, 7-9pm, Career Networking Group, St. John of the Cross Parish Center at 5005 S. Wolf Rd, Western Springs, Free Event/No Registration Required**

Elene will be speaking to this Career Networking Group - come join her!

Nurturing and growing relationships are two of the most important skills you can develop for professional success. All business, all work and all leadership IS based on relationships!

Building and maintaining good work relationships makes you more engaged and committed to the organization, while opening doors to key projects, career advancement and raises.

In this session, you will:

- Learn the 'art' of building rapport
- Discover 5 easy 'small talk' topics to beginning, and sustaining, ANY conversation – with ANYONE
- Learn how to utilize a calendar to your relationship building advantage
- Leave with tried & true tips to build your professional relationships



## **Leadership Learnings**

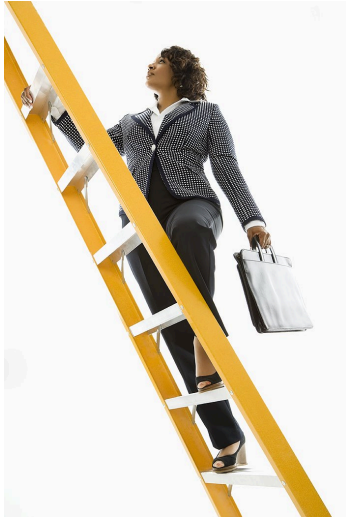
**7 Interview Questions That Cut to the Heart and Reveal Someone's True Emotional Intelligence**

**Marcel Schwantes, Inc.**

Studies repeatedly show that the most successful leaders have a high degree of emotional intelligence. That's why it's so critical to screen for these core competencies in interview conversations!

[Find Out More](#)

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## Career Management Corner

**Fired or laid off? Here's how to talk about it in your next interview**

**Stacy Pollack-Glassdoor, *Fast Company***

Interviews are conversations that obviously matter a great deal to each participant. Here are some tips on how to address this tricky subject.

[Find Out More](#)



## Business Building Blocks

**4 Surprising Ways You're Driving Clients Crazy (and What to Do Instead)**

**Elise Keith, *Inc.***

One of the most important conversations you can have is with prospective clients. Here are some tips to maximize the ROI on everyone's time.

[Find Out More](#)



## Enerpace News

1. Check out our new team photo! To learn more about each of our fabulous Executive Coaches, look on our website.

[Find Out More](#)



2. Our Enerpace Coaches are always looking for ways to connect to others in our industry so we can continue to learn and grow - and be better coaches for you!

This year, two of our Enerpace Coaches made the trip to Baltimore for Conversation Among Masters (CAM). And, they'll share all of their learnings with the rest of our team.

[Find Out More](#)



## **Enerpace Expert**

### **Let's Rumble**

**Brene Brown, [www.brenebrown.com](http://www.brenebrown.com)**

When I think of a rumble, conversation isn't what comes to mind! Yet Brene Brown uses this term for a very particular, and powerful, type of discussion.

[Find Out More](#)



## Cool Tools

**Pexels**

**Free Stock Photos**

A striking photograph is a great conversation starter. Instead of always using Google Images, possibly infringing on someone's IP, try checking out one of the many free photo websites instead to be sure you're downloading a royalty-free image. We like this one because it offers more diverse and more business-casual images.

[Find Out More](#)

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## Great Books

### **5 Conversations: How to Transform Trust, Engagement and Performance at Work**

**by Nick Cowley**

Elene had the pleasure of meeting with Nick while he was in Chicago earlier this year. Since the book was initially published in 2014, these techniques have been proven to be so effective that it's already in its 2<sup>nd</sup> edition!

[Find Out More](#)

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## Quotes You Can Use

We realize the importance of our voices only when we are silenced.

**Malala Yousafzai**

Pakistani Activist for Female Education, Nobel Prize Laureate  
(1997 - )

Ready to learn more?

Go to [www.enerpace.com](http://www.enerpace.com) to request

a complimentary coaching consultation!

**Questions?** Contact us today 1-630-832-4399



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