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The Enerpace PaceSetter

October 2022: Force Multiplier



We Grow Agile Leaders Who Grow Purpose-Driven Firms

Hello Subscriber,

One of the highlights of my summer was a lunch with 7 amazing women who were fellow Board Members of the University of Chicago Women's Business Group (UCWBG). The group was formed in 1980 to address the needs of women in business, both personal and professional.

While each woman is brilliant and accomplished in their own right, the combination of talents created exponential results. The UCWBG held conferences with Prime Ministers and Bank CEOs. Under Maggie McCoy's leadership, we held annual non-profit events where good causes could meet talented prospective board candidates. We even endowed a scholarship for female MBA students.

After our lunch, Maggie emailed me her wise reflections, including the recognition that each of us is an even more powerful 'force multiplier' than we were when we served together. A force multiplier is something that increases the effect of a force – like a lever. While we always knew that on our Board, $1 + 1$ equaled 5, she observed that with our added experiences, continuous learning and enhanced insights, we're even more valuable resources than before!

What a gift to have such rich friendships and expertise that I can call on whenever I need their insight! Just like when the UCWBG was formed, these force multipliers are available to me both personally & professionally. In fact, Mary Go, a University of Rochester alum, gave her time and wisdom to my child and answered all manner of newly admitted student questions!

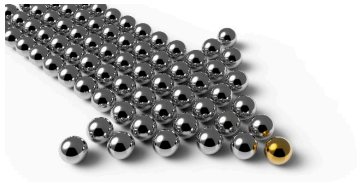
Who are the force multipliers in your life? Have you thanked them lately? Where can you be a force multiplier for others? Pause and give these questions some thought.

Reflectively –

Elene

p.s. Maggie & Mary were interviewed about the UCWBG by Chicago Booth Magazine last year if you'd like to learn more.

[Learn More](#)



"No one who achieves success does so without the help of others. The wise and confident acknowledge this help with gratitude."

Alfred North Whitehead (1861 - 1947)
English Mathematician and philosopher



Leadership Learnings

5 Companies Using Accountability and Transparency to Advance Their Mission

USCA B Corporation

Have you heard of B Corps? They're mission-driven companies that balance purpose and profit. ([Learn More](#))

These 5 companies are proof that actually living your mission and values creates improved results for ALL their stakeholders.



Career Management

Nine Simple Questions I Learned to Ask That Transformed My Career

Suzan Bond, Fast Company

These 9 questions can turbocharge the effectiveness of common conversations. That's why our "Coaching Skills for Leaders" program is so powerful. In fact, one CFO tracked improvements of 80% in communication, 70% in job performance and 50% in culture, retention & engagement – all in 6 months!

Reply to this email if you'd like to learn how we can create the same results for your company.

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Upcoming Events & Enerpace News

As an entrepreneur since 2002, Elene knows what it takes to run a successful small business. You spend so much time working "in your business" that you don't work "on your business" or on developing yourself as a leader.

Read Elene's thoughts in the *incfile* article, "How To Develop Your Leadership Skills As An Entrepreneur".

[Read More](#)

On November 17th, Elene speaks on "*Can't Do Small Talk? Learn to Enjoy Growing Your Professional Relationships*" for Holy Name Cathedral Career Networking Ministry.

Nurturing and growing relationships are two of the most important skills you can develop for career success. All success – in business, work and leadership - is made possible through relationships.

Join us! The link to register will be on our social media posts about two weeks before 11/17. Or, just send us an email at mail@enerpace.com and we'll be sure and send you the link when it becomes available.



Business Building Blocks

5 Secrets to Scaling Your Business

Carl Gould, *Forbes*

5 'Force Multipliers' when you want to move your business to the next level. Making sure you're not involved in every function is a key step! Enerpace is often called in to develop the next-level leaders that are necessary for a business' continued growth.

[Read More](#)



Great Books

Multipliers, Revised and Updated: How the Best Leaders Make Everyone Smart

by Liz Wiseman

As a leader, do you energize those around you or quash their energy? Why can some employees struggle under one manager and become a superstar when placed on another team?

This book explores 5 disciplines that great "Multipliers" employ to get the most from your team. Equally important, you'll learn how to avoid being a "Diminisher" of the talent around you.

[Read More](#)

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