

The Enerpace PaceSetter

News as Individual as YOU Are



October, 2011
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Dear Subscriber,

In our monthly quote at the bottom of this newsletter, Thomas Edison reminds us that we all can astound ourselves with what we are capable of doing. As coaches, we have the privilege of working with fabulous "human thoroughbred" clients who prove this to themselves daily.

This month I personally took a step towards creating a Bigger Game for myself and for Enerpace. I attended Boardroom Bound's "Boardology" workshop to learn the unique skills and connections required to serve on a corporate board.

What's next for you as 2011 winds to a close? Where can you astound yourself?

Food for thought -

Elene

p.s. Ready to play YOUR Bigger Game"? Call us at 630-832-4399.

Leadership Learnings - Stop Chasing Too Many Priorities - Leinwand & Mainardi, HBR

To play our Bigger Game, we need to look at what we're really good at and where our companies can excel. Then focus on that and allocate resources accordingly.

Easy to say but rare in practice. Yet studies show that firms that do this well outperform their competition.

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Coaching is Hot. Is it Right for You?

- Vickie Elmer, *Fortune*

Top sports figures like Tiger Woods utilize multiple coaches to insure they perform at their best at all times. Our clients know it works in business too!

This article provides some tips to help you determine when coaching is right for you, how to find the right coach and quantify the results.

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"The Brand of YOU!" -

Chicago WISE,
Tuesday Nov.
8th at 6 p.m.

Tower Club at
The Civic Opera
House, Chicago

[Registration Information](#)

7 Key Steps to Being Seen as the Best in Your Field - Liz Strauss,
Successful Blog

Our Bigger Game often requires us to be recognized as an expert...or it may be much easier to play if we are known for our expertise! This article provides great tips to getting noticed for what you know and what you do. Best yet, it shows you how to repurpose things you're already doing to create bigger impact!



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Enerpace News

Media Mentions:

11 Warning Signs Your Career has Stalled - Charles Purdy- *NY Daily News* - Elene Cafasso is quoted in this article providing solutions to major sources of career stagnation.

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75+ Tasks that Your Business Should Outsource - Carol Roth's *Unsolicited Business Advice* - In Tip #15, Elene shares her biggest time saver!

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Enerpace Experts - *The Root Cause of Corporate Performance* - Dr. Tom FitzGerald interviewed by John Fox, *Huffington Post*

For a company of any size to play a Bigger Game, we must measure and manage it's operating dynamic or "Will to Compete".

The link below provides a great overview of why good companies go bad and why the vast majority of mergers & acquisitions fail. To learn even more, visit www.managementconsultants.com



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Cool Tools - 15 Awesome Time Management Tools & Apps

When you're playing a Bigger Game, time management, prioritization and focus are key. So this month we're sharing not just one tool to help, but 15!

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Great Books - *The Bigger Game- Why Playing a Bigger Game Designs Who You Want to Become* - Laura Whitworth & Rick Tamlyn

When you know you're ready for something bigger, this book is a wonderful place to start! It helps you find, define and then play your very own Bigger Game - - from the first "GULP!" as you step out of your comfort zone to the practicalities that make it sustainable. A great resource for a bigger life!

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Quotes You Can Use

"If we did all the things we are capable of doing, we would literally astound ourselves." - Thomas Edison

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